Why

It is often the case that goods can be ordered from suppliers at a lower price if they are purchased in larger quantities. We want to adapt the EOQ model to account for this situation. This also gives us an example of a typical process in OR (Operations Research) and other applications of mathematics - refinement and adaptation of a model to deal with a more complex situation.

LEARNING OBJECTIVES

- 1. Work as a team, using the team roles
- 2. Be able to use model an inventory decision question using the EOQ with quantity discounts model
- 3. Be able to solve the EOQ with quantity discounts model by hand calculation or with use of an Excel template.

CITERIA

- 1. Success in working as a team and in fulfilling the team roles.
- 2. Understanding of the material by all team members
- 3. Success in completing the exercises.

RESOURCES

- 1. Class notes from Wednesday 11/11
- 2. Your text section 8.4
- 3. Microsoft Excel on the campus network
- 4. The worksheet in the inventory.xls workbook available on the text CD and on the Public drive
- 5. 50 minutes

PLAN

- 1. Select roles, if you have not already done so, and decide how you will carry out steps 2 and 3
- 2. Work through the exercises given below you will submit one (team) copy of the work, with the usual reports [see the syllabus]
- 3. Assess the team's work and roles performances and prepare the Reflector's and Recorder's reports including team grade.
- 4. Be prepared to discuss your results

EXERCISES

- 1. The city of Northstar currently uses 100 replacement lamps a month for its streetlights. Each lamp costs the city \$8. Ordering costs are estimated at \$27 per order and the holding cost is 25%. The city now orders at the EOQ, with a safety stock level of 8 lamps. The supplier has offered the city a discount of 2% if the city will but 600 or more lamps at a time. Should the city take the discount? Find the best order quantity and cost by hand (without using the all-units discount sheet in the inventory.xls workbook]
- 2. Harvey's Heavy Machinery Corp. buys special packing cases for their hydraulic valves. The usual price is \$18 per case, and they use 750 of the cases in a year. The supplier is offering discounts for large orders:

# cases ordered	Price per case
0 - 99	\$18.00
100 - 199	\$17.90
200 and up n	\$17.75

The company estimates its holding cost at 20% of price (mainly the cost of capital), and the cost to place an order at \$40. A safety stock of two cases is maintained to avoid delays in shipping the valves.

(a) How many packing cases should they order at a time?

- (b) Will the decision change if the company can reduce the ordering cost to \$20 per order?
- (c) Will his best policy change if an increase in interest rates raises the holding cost to 25% of price (with the ordering cost at \$40)?

READING ASSIGNMENT (in preparation for next class meeting)

Sections 8.5 (Production lot size Model)

SKILL EXERCISES:(hand in - individually - at next class meeting)

p.492~#~2,~10,~20,~46 (on CD - .pdf file posted on blackboard – assignments area)